

Working Together Works

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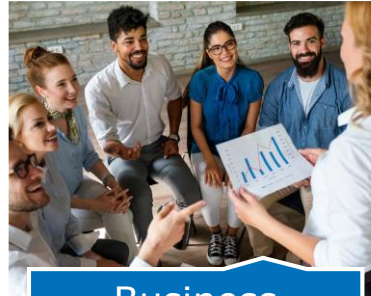
Reliable high-speed broadband is essential to life in the U.S. today.



Job Creation



Remote Work



Business Growth



Educational Opportunities



Access to Medical Care



Bridging the Digital Divide



Improved Quality of Life



Smart Energy Grids

Research supports the need for access to broadband



213% higher business growth.



10% higher self-employment growth.



44% higher GDP growth.

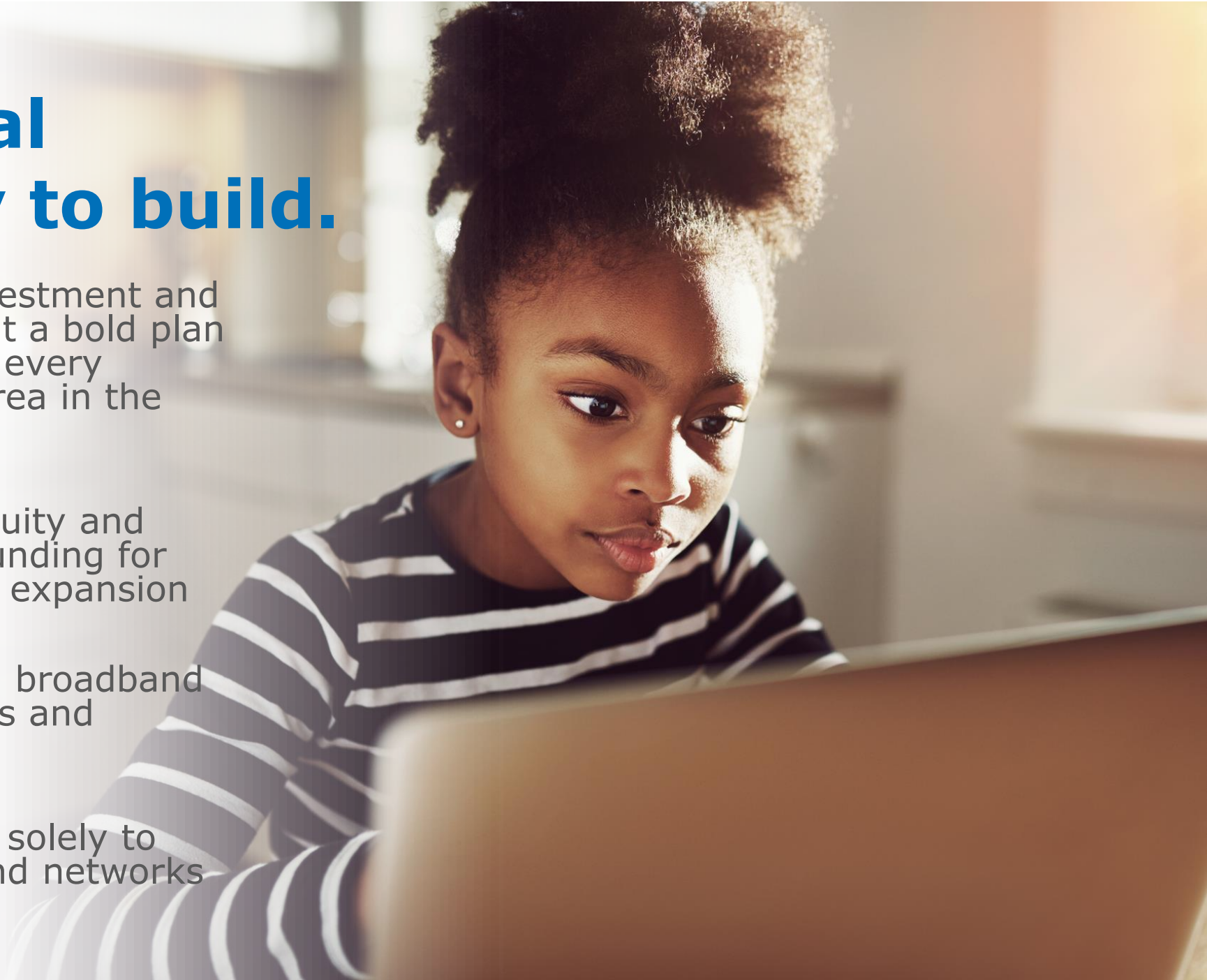


18% higher per capita income growth.

[“Beyond Connectivity: The Role of Broadband in Rural Economic Growth and Resilience”](#)

Generational opportunity to build.

- The Infrastructure Investment and Jobs Act (IIJA) lays out a bold plan to bring broadband to every remaining unserved area in the country.
- \$42B in Broadband Equity and Deployment (BEAD) funding for nationwide broadband expansion
- Aims to bridge gaps in broadband access across all states and territories
- BEAD funds dedicated solely to building new broadband networks



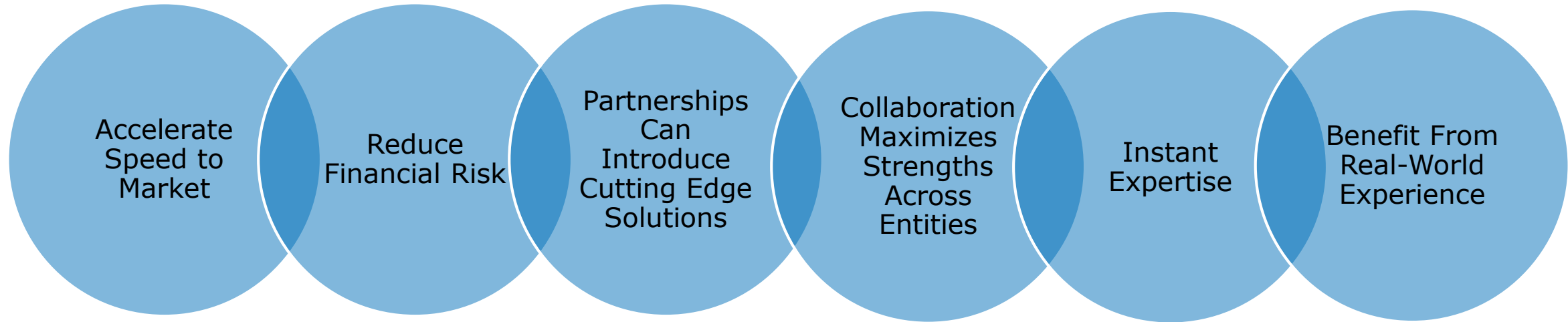
With such high demand – why are communities underserved?

Expanding broadband infrastructure quickly and efficiently requires significant resources and expertise.

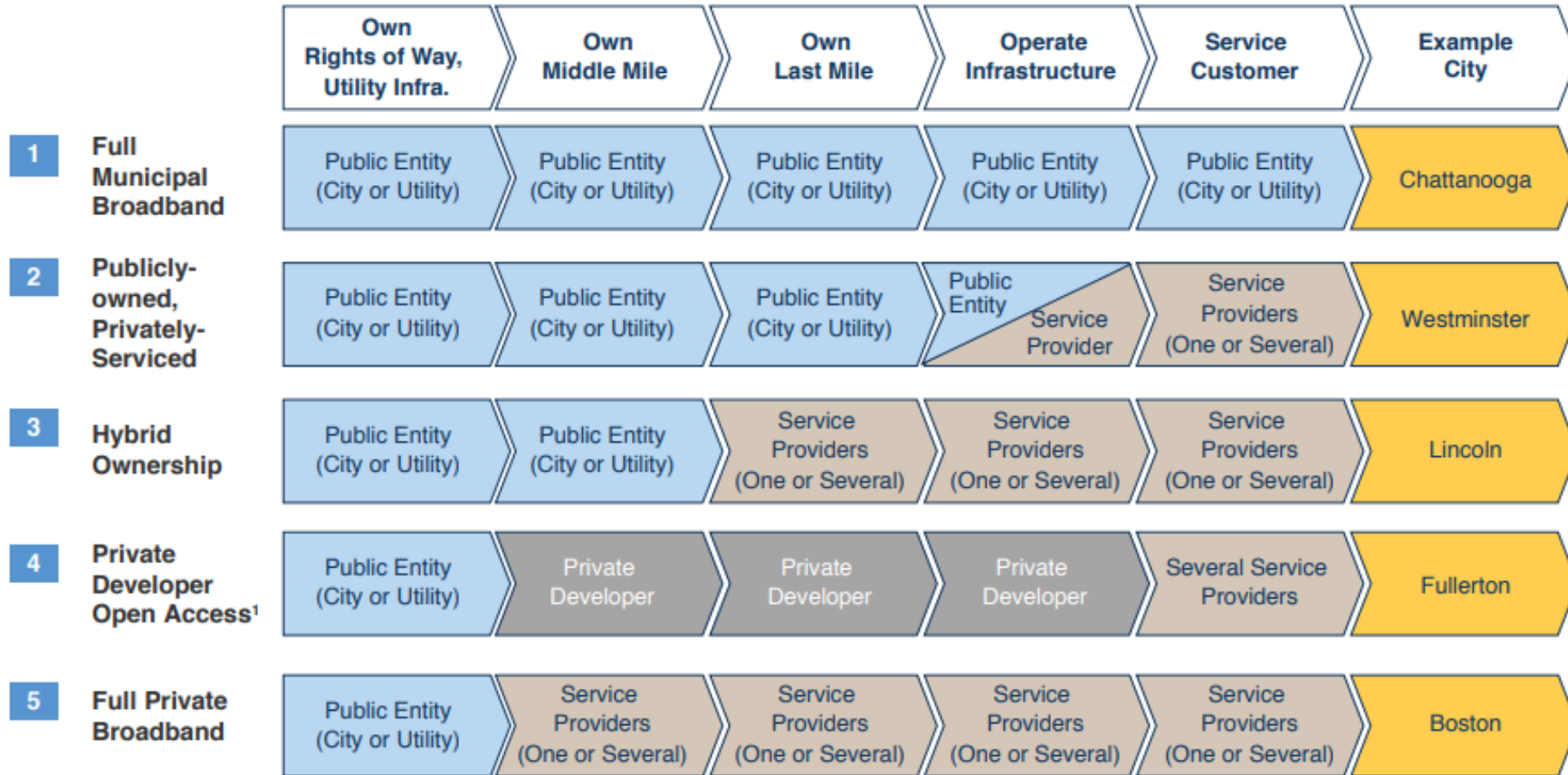


Why partnerships?

Maximize the investment in broadband.



Multiple models can work.



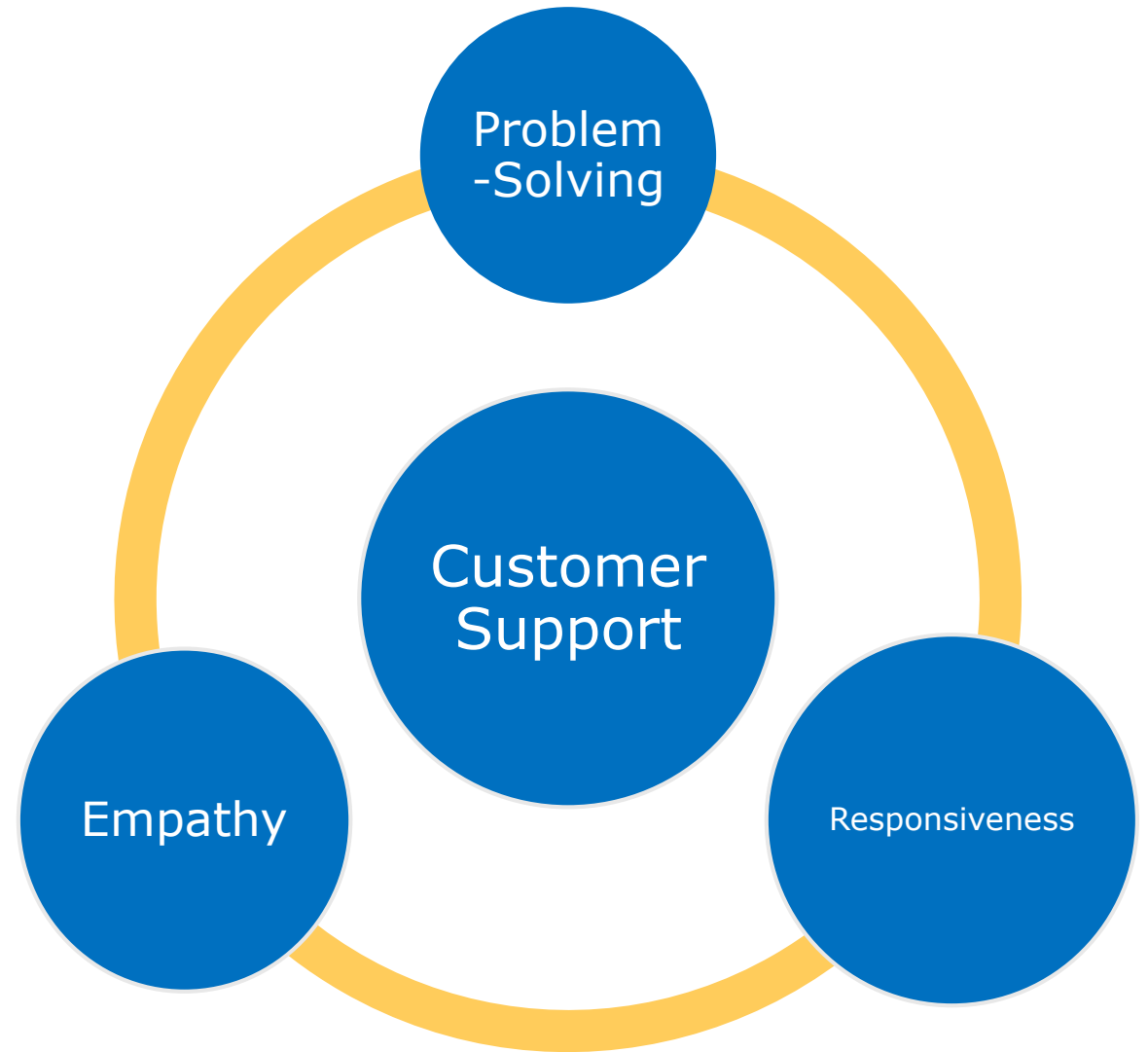


Needs change after build.

The job of connecting communities to broadband does not end with laying cables and installing hardware.

Support has brand implications.

It matters how quickly support resources resolve customer issues and exceed their expectations.



Choosing a partner.

The key attribute for a successful partnership is a shared mission.



SUPERIOR SCALE.



FINANCIAL STABILITY.



CONTINUOUS INNOVATION.



SEAMLESS SECURITY.



THE SKILLS TO PROMOTE BROADBAND ADOPTION.



TRACK RECORD FOR SERVING COMMUNITIES.

Build to last – but also lead.

Business Ethics

Alignment of Goals

Effective Communication

Mutual Trust

Commitment Levels

Complementary Skills

Create the right partnership.

Public & Private Entities



Public (governmental) and private entities come together. The private entities can include any combination of for-profit, not for profit, or individuals. Sometimes multiple different types of governmental entities partner together.

Written Agreements



The partners enter into an agreement or a contract that describes each party's rights and responsibilities.

Risks & Rewards



The agreement outlines the risk and benefits of the project for each partner.

Project/s



The partners jointly undertake a project, according to the terms of the agreement or contract.



Partner considerations.

It's unlikely you find your perfect partner .



Partnerships are not one-size-fits-all.



There is not a single recipe for success

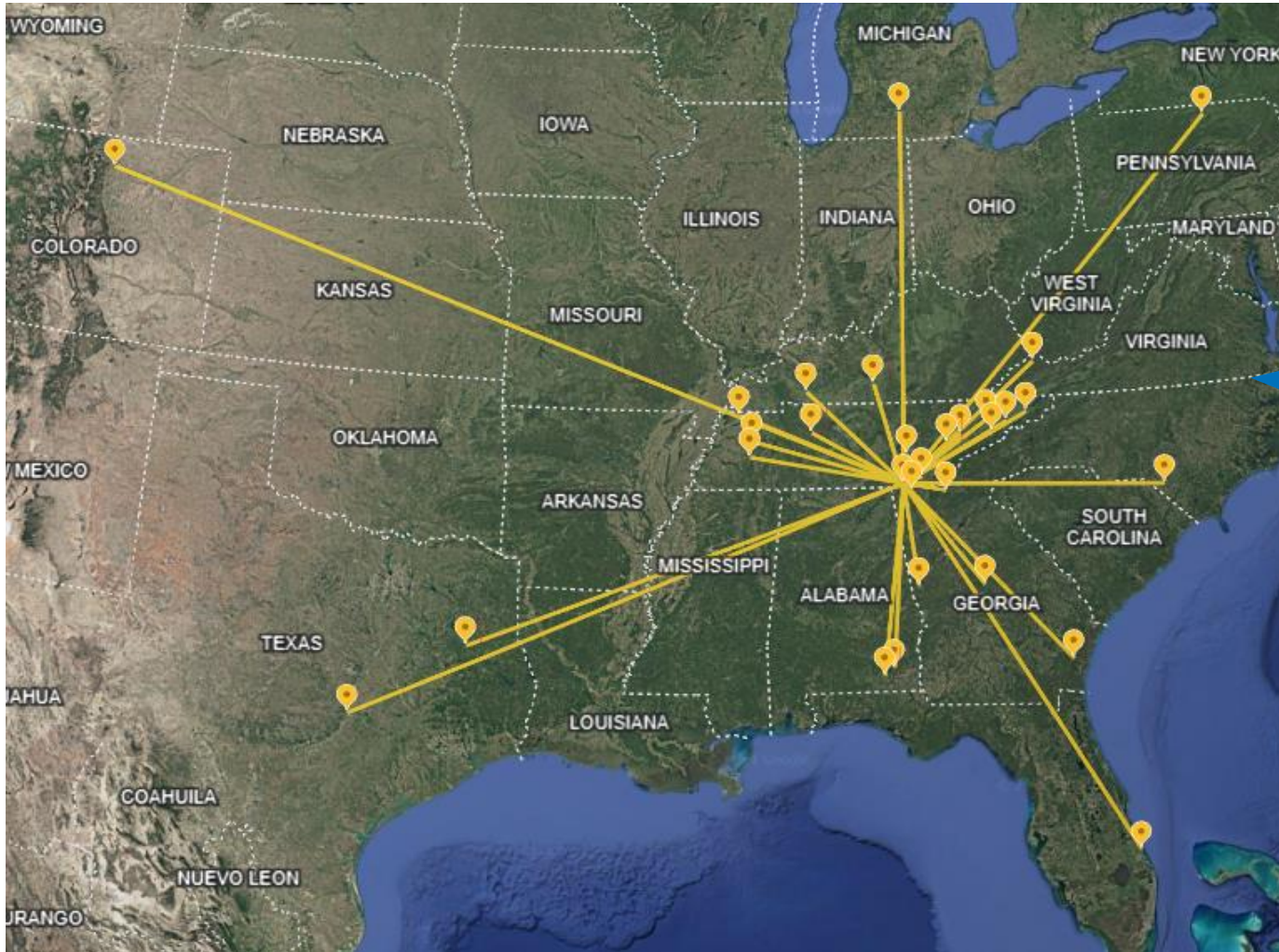


Everything doesn't always go as planned.



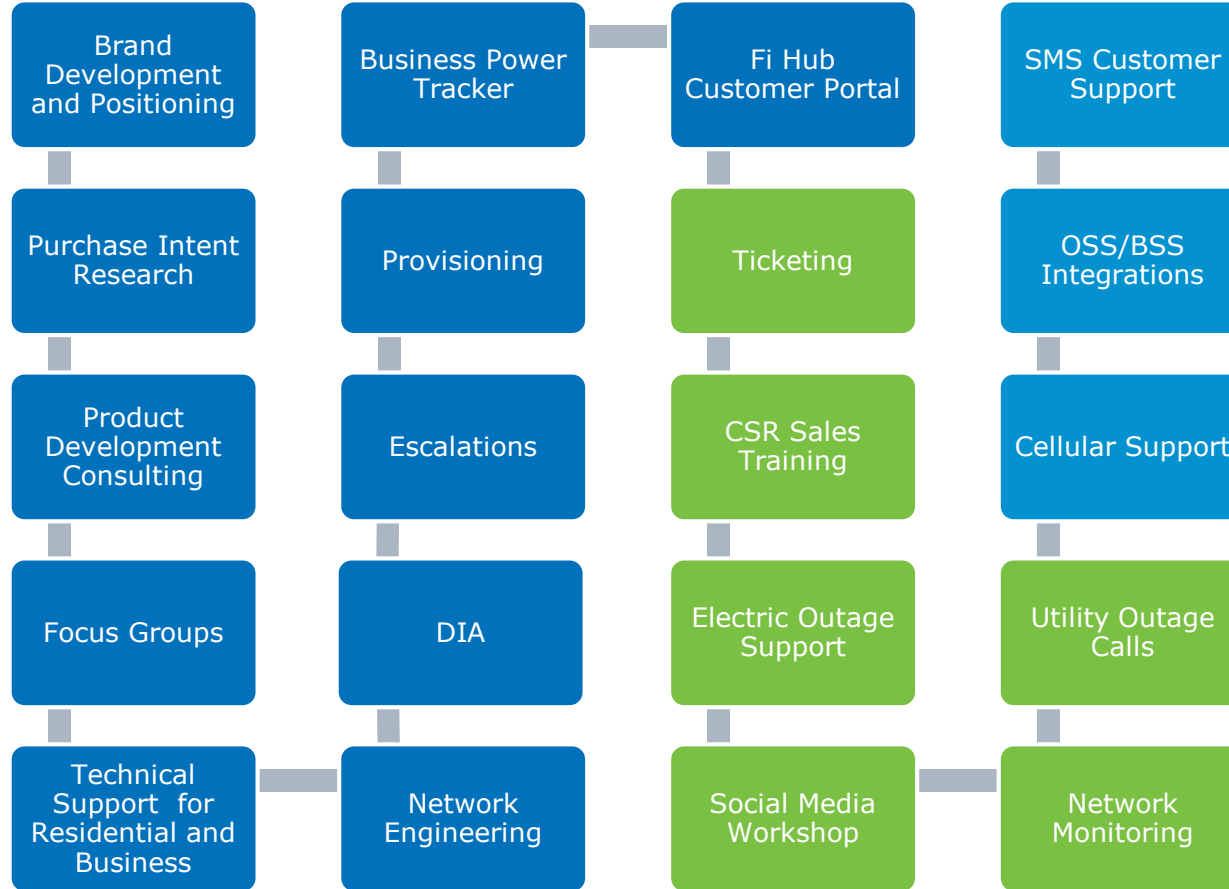
Partnerships require effort to build and maintain.

EPB Broadband Solutions



Supporting communities since 2012.

Services from a trusted brand.



Thank you!

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